



RGE Tech Tips from the Field – Client Edition

Topic: GrandPad vs. iPad — A Simple Guide for Families Handout

Seminar Handout (Audience-Friendly Takeaway)

GrandPad vs. iPad — A Simple Guide for Families

Start Here: One Simple Question

What matters more?

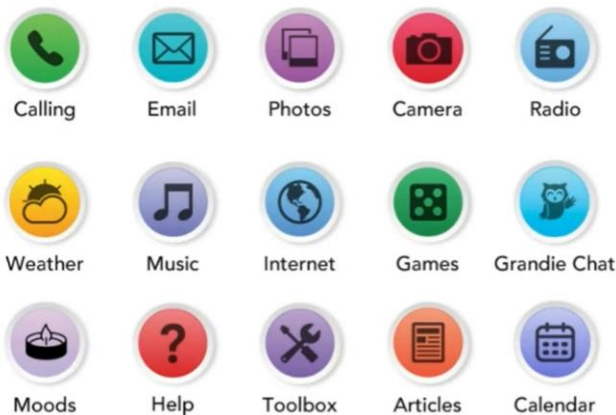
 **Simplicity**

or

 **Independence**

That answer will guide everything.

GrandPad (“Curated, Walled-Garden”)



Easy, Fun and Customizable

GrandPad's preloaded apps and services are easy, fun and incredibly useful. Apps are customizable, and can be enabled or disabled to fit your needs.

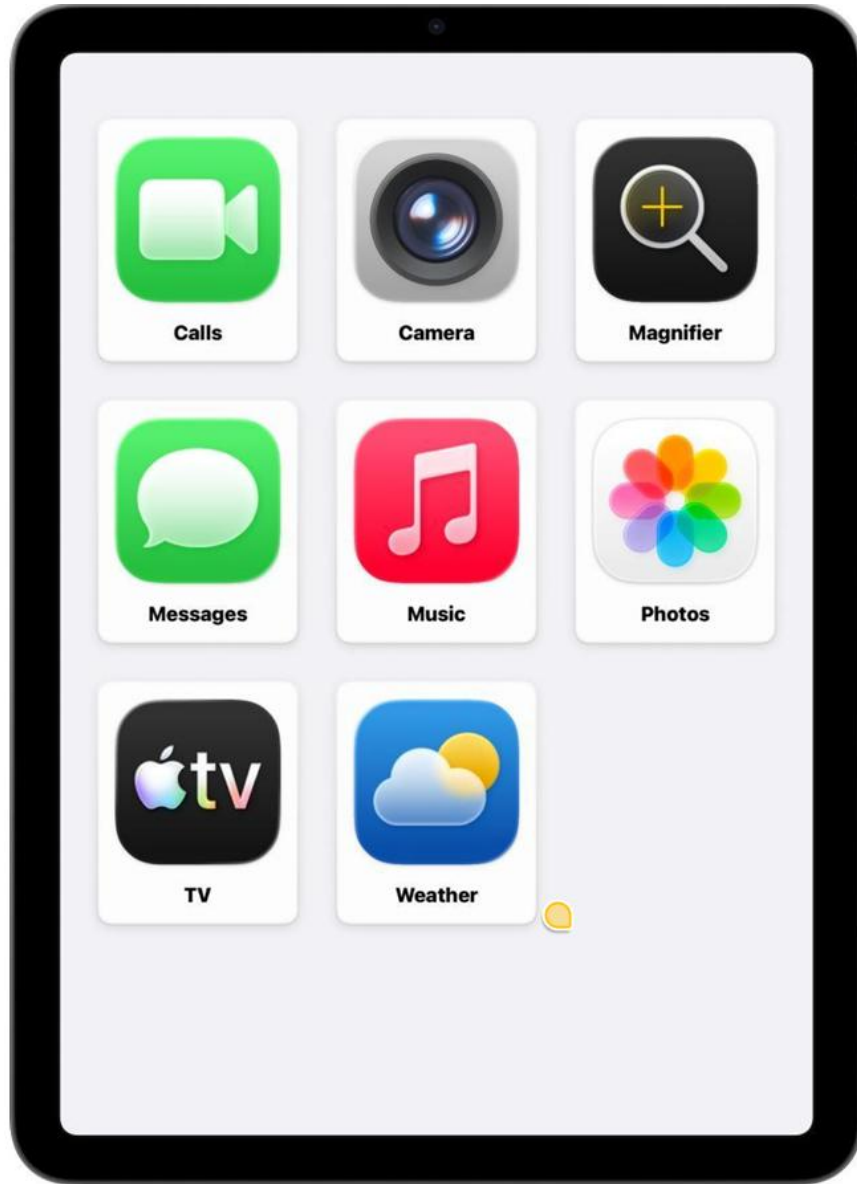




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📱 iPad (The “Open World”)





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Choosing the Right Device for Mom or Dad: Bottom-Line:

■ GrandPad — “Just Works” Solution

Best for:

- Not comfortable with technology
- Memory or cognitive challenges
- Families who want zero setup or maintenance

What it does well:

- Very simple, easy-to-use design
- Built-in internet (no Wi-Fi setup needed)
- Blocks unknown callers (helps reduce scams)
- Includes 24/7 live support
- No passwords or confusion

Costs:

- Tablet: ~\$350
- Service: ~\$45/month (includes support + data)
- Typical phone line + data: ~\$45–\$50/month

Trade-offs:

- Limited apps and features
 - No full internet freedom
 - Less flexibility over time
-

■ iPad + RGE — “Learn & Grow” Solution

Best for:

- Willing to learn at a comfortable pace
- Want more flexibility and capability
- Families looking for long-term value



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What you get:

- Full-featured iPad
- Simplified, custom setup
- 3 hours of patient, one-on-one training
- Step-by-step tailored to the user
- Optional support only when needed

Costs:

- iPad: ~\$300
- RGE Setup & Training: **\$150 (after discount)**
- Typical phone line + data: ~\$45–\$50/month
- Optional help later: ~\$40/hour

Advantages:

- Access to all apps (FaceTime, YouTube, email, and more)
- Greater flexibility and independence
- Personalized training (not one-size-fits-all)
- No required service contract

Trade-offs:

- Requires some learning upfront
- Slightly more setup involved

Quick Comparison

- Easiest to use: GrandPad
- Most flexible: iPad + RGE
- Built-in safety: GrandPad
- Long-term value: iPad + RGE




Bottom Line

GrandPad is an excellent option for those who want a fully managed, worry-free experience.

At Red Glen Electronics, we offer an alternative approach—using an iPad with guided setup and training—designed to give you more flexibility and independence over time.

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Red Glen Electronics • Simplifying Technology, One Device at a Time

 8607763306 |  RGE4Help@gmail.com |  www.redglenelectronics.com



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Real-Life Differences

Feature	GrandPad	iPad
Calls	✓ Easy	✓ Easy
Messaging	✓ Simple	✓ Full featured
Photos	✓ Family sends	✓ Full control
Internet	✗ Limited	✓ Yes
Apps	✗ Curated	✓ Thousands
Shopping	✗ No	✓ Yes
Learning	Limited	Unlimited

Which Type Fits Best?

✓ Choose GrandPad if:

- “Just keep it simple”
 - “I don’t want to mess with things”
 - “I just want to stay in touch”
-

✓ Choose iPad if:

- “I’d like to learn”
 - “I want to explore”
 - “I want to do things myself”
-



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⚠ Biggest Mistake to Avoid

Don't just hand over the device and walk away.

That leads to:

- Confusion
 - Frustration
 - Devices collecting dust
-

🌟 Smart Hybrid Option

GrandPad + TV (Roku)

- GrandPad → calls & photos
- TV → movies, YouTube, shows

👉 Simple + complete = best of both worlds

🧠 RGE Rule of Thumb

It's not about ability, it's about preference.

💡 Final Takeaway

"The best device is the one they'll actually use."

🤝 How Red Glen Electronics Helps

- ✓ Device selection
- ✓ Full "Simplified" setup
- ✓ Training (plain English, no jargon)